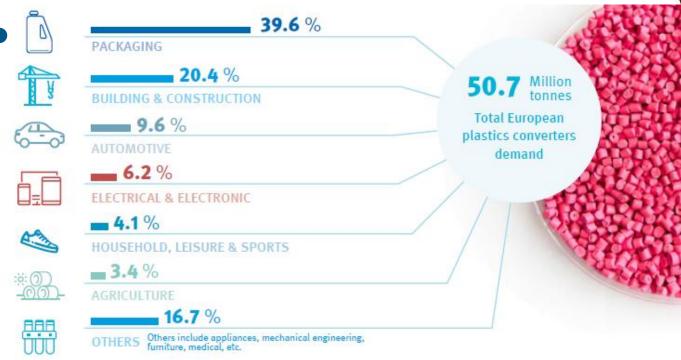
The sustainable packaging material for fresh fish

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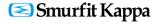


High demand of plastic materials in Europe

Packaging is the largest end user sector of plastic representing 39,6% of the total plastic consume in Europe



Källa: PlasticsEurope, Market Research Group, (PEMRG) and ConversioMarket & Strategy GmbH

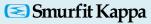


Facts about plastic



Källa: UN Treaty on Plastic Pollution, WWF, Ellen MacArthur Foundation, Boston Consulting Group, 2020

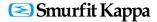




The pressure to change into a more sustainable packaging increases.

Consumer awareness on sustainable packaging increases Pressure from brand owners and retailers increases Tax on plastic packaging increases and new laws are implemented





Awareness on sustainable packaging increases

Climate changes

24% of consumers sees this as their biggest worry^{*}

Packaging waste

17% of consumers sees this as their biggest worry^{*}

*Källa: Who cares, who does? Consumer response to plastic waste, Kantar September 2019



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Several retailers and restaurants phases out **EPS**

Aldi sustainability charter includes packaging recyclability goals Under its new charter, the company says it will reduce packaging materials by 15 percent and convert all

Municipal / IC&I

Amazon announces ban on toxic Aldi, with U.S. headquarters in Batavia, Illinois, says its new sustainability charter demonstr chemicals and plastics in food grocery retailer's commitment to protecting the planet's resources and ecosystems with a s initiatives that will be achieved between now and 2030. The charter includes efforts in packar PFAS, phthalates, BPA are among the danc The company says it will reduce packaging materials by 15 percent and convert all Aldi-exclusive rrA⊃, primaiares, ørA are among ure van, chemicals Amazon Kitchen brands now pr packaging to reusable, recyclable or compostable materials by 2025. The company says its ability to Amazon joins a growing trend of compo Amazon joins a growing trend or compe eliminating toxic chemicals in food pac'

F In Restaurant giant Yum Brands to phase out EPS packaging by 2022

After being lobbied by a non-profit organization, Yum Brands which owns the Pizza Hut, Taco Bell, and Kentucky Fried Chicken global restaurant chains - has also committed to making all of its packaging fully compostable or reusable by 2025.

packaging to reusable, reuse and output able materials by 2020. The company says its ability to influence packaging is significant because more than 90 percent of the products it sells are exclusive to the second statement of the products it sells are exclusive to the second statement of the products it sells are exclusive to the second statement of the second sta items. Additionally, the retailer will remove expanded polystyrene (EPS) from produce packaging by the

*Källa: Canadian Plastics, Plastic News, Safer **Chemicals - Healthy Families**

Smurfit Kappa

packaging

and the second of

Ban and regulations on EPS are implemented across the world FORBUD MOT ENGANGSPLAST

-DA IULI

. Om under fire måneder blir en rekke

plast forbudt i Norge.

Maryland Bans EPS Packaging in Food

Polystyrene foam commonly used to package consumer goods will be phased Polystyrene roam commonly used to package consumer group with the phase of a national plan to combat mounting the formation of a national plan to combat mounting the phase of -od and beverage packaging has gone into effect, making used States to prohibit the use of the containers. plastic waste.

The European Union has approved a plastic tax on nonrecycled plastic waste, which will be implemented EU approves tax on nonrecycled plastic Jan 1. 2021. The plan includes a 0.8 euros per kilogram levy on nonrecycled plastic packaging waste to be paid by member states into the EU budget.

ber 2020

*Källa: The Guardian, Foodtank, WWF, Recycling Today, UK Government

luction of a new plastic packaging

Smurfit Kappa

Search on GOV.UK

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Polystyrene to be phased out next year

under Australia's plastic waste plan

Conservation groups welcome aspects of the largely voluntary packasing and prevention targets but warn constraints in the

Conservation groups welcome aspects of the largely voluntat packaging and recycling targets but warn regulation will be

necessary

Challenges with current packaging

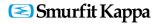
been the preferred choice of packaging in the fishing industry and water resistant properties





There are several challenges related to EPS packaging

- Fossil material not degradable
- Not recyclable but ends up on depots, get burned or other used as building materials
- EPS can easily crumble and risk ending up in nature or ocean



Huge problem with water and fish sludge on roads





Nå håper forburglet at seglererskjørpen titt og setten riverk atteredet

 -Wiser i de leverad el della geodre i enne ul activadore partere viene apfaruenter veren. Da bir del gel, simele agiage en favitor ente inferente: ser regurad i Marpo Lasistaverfatura. Nac

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stopped pilling services and entering the test book statements

Glad for flere kontroller Terdesgijdeskommenter anserel for were, og er glad for at Skern recener og mindet kontroler av fisket ansordørere

 Take two services mergeninger veryweerst er fantisktek viktig pitt med Avere utelog antrotteliew. Det en wert niktig akteur, og tantoteliere både enversing dek kogmen til, en fylsendrekter fan enrefecteet hylenvarmmener. Er end Sciene IX Mit.



KURDINNES Narverganalizant dir bir tay, stratian lant og fillandansmetanten. Ankanan Kurs stormalizanteren

Rant ut av kjøretøyene

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 De er det spifteren og det vogntoget som fris iggenforbud, og som ulter med konsaktensensen. Nen går vi dypens inni dette, sør men at dette benoer semmen med here biskoret.

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a del verver fois-estant a su mange vog mag. In controls motions unan

Mattilaynet opplyser til NIH at så lenge smelleværnet lede wekk og det er overskudd av is ved levering, vil likkefisken påvirkes.



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Egen branslestandard

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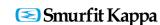
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*Källa: NRK

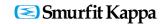


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A demanding value chain







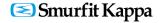


Do you want to be sustainable?

Fresh Fish The sustainable fresh fish packaging

Smurfit Kappa Fresh Fish Concept







Two models – machine erected or manually erected

Six standard sizes (3, 5, 7, 10, 12 and 20 kg) in white, brown or a combination of brown and white



Inner- Outer liner water resistant



Brand promotion – 0-6 color print



A sustainable packaging increases your brands sustainability profile

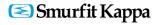




The waterproof paper placed in tray

Fish residue, sludge and blood separated from box

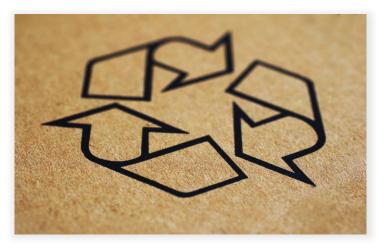
Paper to waste – Box to recycling



A cost effective and sustainable solution

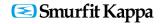


- Corrugated delivered flat on pallet which reduces transportation cost and CO2 footprint
- Less need of storage space



- Corrugated is 100% renewable, recyclable and bio degradable
- Paper protects the box from fish sludge, residues and smell





Fit for purpose packaging

Semi automatic

Automatic



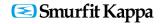
Fast and easy erected in JIG



Standard machines that integrates in current production flow

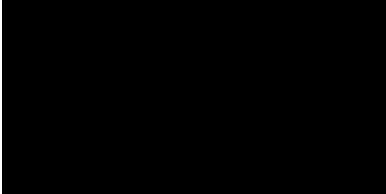


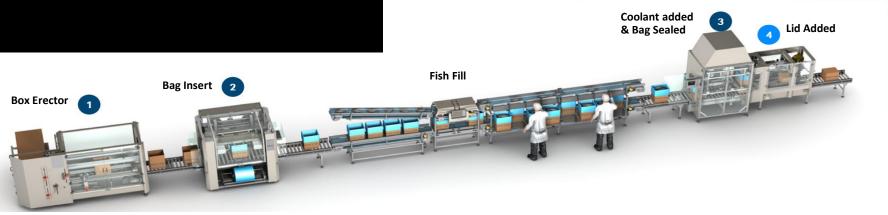
Smurfit Kappa Machine Systems offer "fit for purpose" machines

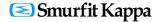


Paper Based Solution

Automated Production Line







Manual box





Manually erected
- or combined machine/manual

Six standard sizes (3, 5, 7, 10, 12 and 20 kg) in white, brown or a combination of brown and white



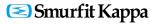
Inner- Outer liner water resistant



Brand promotion – 0-6 color print



A sustainable packaging increases your brands sustainability profile



Premium box





 \leftrightarrow

Manually erected - or combined machine/manual

800mm x 200mm box

Specially Developed for 20kg fresh fish

Inne

Inner liner water resistant aluminium – keeps cool Outer liner water resistant



Brand promotion – 0-6 color print Exclusive look, direct delivery to end customer



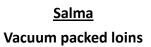
A sustainable packaging increases your brands sustainability profile

History Previously – and already implemented solutions



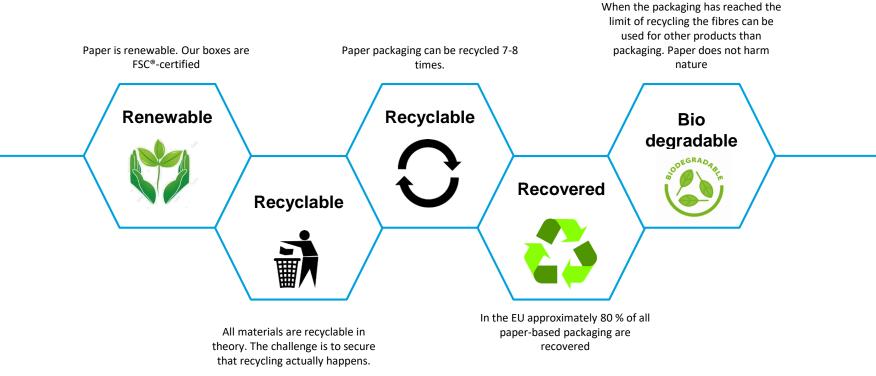


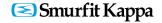
<u>Nor-Box</u> Substitute EPS, approved for air cargo





Paperbased packaging is the future





Potential Savings Financial & Environmental

- Inbound Logistics
- Storage
- Outbound Logistics
- Improved Automation
- Co2 Reduction
- Future Ready



Packaging

Comparison summary

Key sustainability & supply chain criteria

Solutions	EPS	Nor-Box
Insulating Properties	+++	+
Inbound Transport		+++
Storage		+++
CO2 Produced		++
Handling	+	+++
Brand image		+++
Price	++	++
Scalability	++	+++
Outbound Efficiencies	+	+++

+/-	OK/Poor
++/	Good/Bad
+++/	Perfect/Undesirable



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FishBox vs EPS (5kg)

Inbound Logistics – *Example high volume (to allow 1 same load outbound in a 40' container)

Potential Reduction	Trucks	*Transport & Handling Cost	Cost per Unit	CO2 Use
Paper Based Solution - Optimised	1/3	13c ea		245 kg
EPS	1.5	60c ea = 78% 🕇		450 kg = 45% 🕇

* Based on 1000km trip – 147g Co2 per tonne per km

Extra Storage space available.

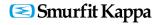
- Reduced Costs
- Improved Efficiencies
- Manufacturing Expansion

Reduce your CO2 footprint









*the numbers above are indications from our research in the Norweigian industry.

FishBox vs EPS (5kg)

Outbound Logistics – *Example high volume (based on full 40'container – 23 pallets)

Figures based on using Gel Packs @ 10% with Fish Box

	Boxes per pallet	Trucks Required	Fish per Truck	Transport Cost per Kg	CO2 Use
Paper Based Solution - Optimised	160 = 54% 🕇	1	800kg = 35% ↑ + €65,000	€1.25	2940 kg
EPS	104	1.35	520 kg	€1.69 = 26% 1	3969 kg = 26%

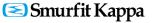
* Based on 1000km trip to ship same qty – 147g Co2 per tonne per km (Salmon @ €10/kg)







*the numbers above are indications from our research in the Norweigian industry.



EPS vs FishBox

Logistics Outbound Example

Space saved due to reduced thickness of solution & different coolant.

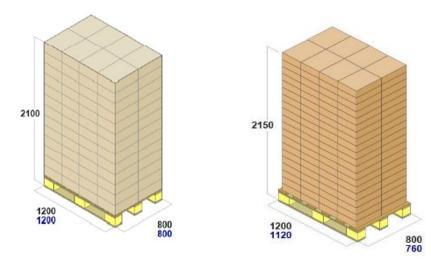
Parameter to consider: load max weight

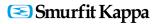




160

Boxes per pallet (with 0,5 kg alternative coolant) Tray height: 100mm





Gel Packs

Postives

- More space-controllable than ice; more space for fish on the pallet & truck.
- Is capable of maintaining its cold status for longer than the ice.
- It can be reused based on the supply chain.
- No leak, no melt, no excess moisture
- Relatively cheap and widely available.
- Non Toxic & Food Safe

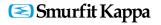
Negatives

- Needs to be put in a freezer to obtain the right temperature.
- Sustainability: Contents safe, working on recyclable outer.

How to Use

- Product placed below gel packs.
- 0.5kg of gel packs for each 0.03 m3 for every 24 hours

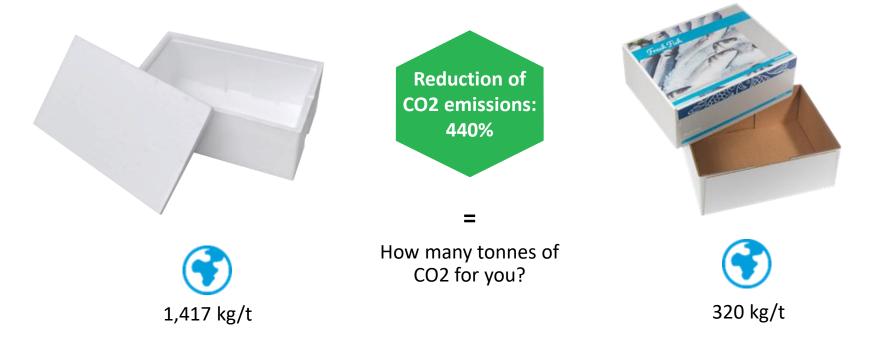




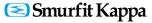
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CO2 EPS vs FishBox

The numbers indicate the CO₂ value of the material



*the numbers above are indications from our research in the industry.



Creating Better Packaging for a Better Tomorrow



Smurfit Kappa Better Planet Packaging